



PROGRAM INTENDED LEARNING OUTCOMES (PILOs)

A KNOWLEDGE AND UNDERSTANDING

Upon the completion of the Program the MBA in Shipping student will be able to:

- A1** Identify different theories and concepts for the evaluation of business problems/opportunities across the business organization with reference to shipping services sector.
- A2** Use appropriate theories and concepts to real world problems/opportunities; link practice to theory with reference to shipping services sector.

PILO_A is in alignment with ALBA Commitment 1: *Scholarship and Actionable Knowledge*.

B INTELLECTUAL SKILLS

Upon the completion of the Program the MBA in Shipping student will be able to:

- B1** Diagnose business problems and uncover business opportunities by critically evaluating business data with reference to shipping services sector.
- B2** Critically review and reflect on the existing literature by focusing on academic, popular business press sources and reports from multi-stakeholder initiatives with reference to shipping services sector.

PILO_B is in alignment with ALBA Commitments 1: *Scholarship and Actionable Knowledge*, and 2: *Knowledgeable Action*.

C PRACTICAL SKILLS

Upon the completion of the Program the MBA in Shipping student will be able to:

- C1** Critically evaluate which subject-specific skills and tools should be applied in focal real-world situations in the shipping services sector.
- C2** Apply subject-specific skills and tools to real-world problems by making context-specific operational decisions with reference to shipping services sector and putting them into action.

PILO_C is in alignment with ALBA Commitments *1: Scholarship and Actionable Knowledge, 2: Knowledgeable Action* and *3: Acting as Catalysts for Change*.

D TRANSFERABLE SKILLS

Upon the completion of the Program the MBA in Shipping student will be able to:

- D1** Demonstrate professional behavior and ethical judgment.
- D2** Demonstrate creative capabilities in analysis and converting creative ideas into innovative outcomes.
- D3** Exercise team leadership by motivating others; ability to work with others; manage group conflict.

PILO_D is in alignment with ALBA Commitments *3: Acting as Catalysts of Change, 4: Professionalism, 5: Humanistic Culture, 6: Ethical Conduct, and 7: Making a Contribution to the Community*.